

NELCO LIMITED

REGD. OFFICE :- EL-6, TTC INDUSTRIAL AREA, MIDC, ELECTRONICS ZONE, MAHAPE, NAVI MUMBAI - 400 710

Unaudited Financial Results for the Quarter ended 31st March 2012

Rs. In Lakhs

Sr. No.	Particulars	3 Months period ended	Preceding 3 Months ended	Corresponding 3 Months ended	6 Months ended	6 Months ended	Previous year ended
		31.03.2012	31.12.2011	31.03.2011 in the previous year	31.03.2012	31.03.2011	30.09.2011
		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
1.	Income from Operations						
	a) Sales / Income from Operations	4,942	2,649	2,534	7,591	6,456	11,354
	Less : Excise Duty	116	39	51	155	201	226
	Net Sales / Income from Operations	4,826	2,610	2,483	7,436	6,255	11,128
	b) Other Operating Income	0	3	5	3	5	5
	Total Income From Operations (net)	4,826	2,613	2,488	7,439	6,260	11,133
2.	Expenses						
	a) Cost of material consumed (Refer Note 2)	759	100	328	859	1,606	1,897
	b) Purchase of stock- in-trade	1,916	1426	528	3,342	1,676	4,542
	c) Changes in Inventories of finished goods, work-in-progress and stock-in-trade	424	(481)	403	(57)	298	(577)
	d) Employees Benefit Expense	521	544	475	1,065	1,020	2,272
	e) Depreciation and amortization expenses	139	141	114	280	219	477
	f) Provision for foreseeable losses	-	34	-	34	-	504
	g) Other expenses (Refer Note 4)	804	807	765	1,611	1,710	3,469
	Total Expenses	4,563	2,571	2,613	7,134	6,529	12,584
3.	Profit / (Loss) From Operations before other income, finance costs and exceptional items (1 - 2)	263	42	(125)	305	(269)	(1,451)
4.	Other Income	6	150	44	156	184	214
5.	Profit / (Loss) from ordinary activities before Finance Costs and Exceptional Items (3 + 4)	269	192	(81)	461	(85)	(1,237)
6.	Finance cost	207	174	232	381	420	800
7.	Profit / (Loss) from ordinary activities after Finance Costs but before Exceptional Items (5 - 6)	62	18	(313)	80	(505)	(2,037)
8.	Exceptional Items						
	Add : Profit on sale of business to CGL	-	-	175	-	175	283
9.	Profit / (Loss) from ordinary activities before tax (7 - 8)	62	18	(138)	80	(330)	(1,754)
10.	Tax expense						
	a) Current Tax	-	-	(125)	-	(125)	(125)
	b) Deferred Tax	-	-	88	-	88	-
	c) Short / (Excess) Tax Provision for earlier years	-	-	-	-	5	24
11.	Net Profit/ (Loss) from ordinary activities after tax (9 - 10)	62	18	(101)	80	(298)	(1,654)
12.	Extraordinary items (net of tax expense Rs Lakhs)	-	-	-	-	-	-
13.	Net Profit/ (Loss) for the period (11+12)	62	18	(101)	80	(298)	(1,654)
14.	Paid up equity share capital (face value Rs.10/-)	2,282	2,282	2,282	2,282	2,282	2,282
15.	Reserves excluding Revaluation Reserve as per Balance Sheet of previous accounting year	-	-	-	-	-	287
16.	Earnings Per Share (before and after extraordinary items) (of Rs...../-each) (not annualised):	0.27	0.08	(0.44)	0.35	(1.31)	(7.25)
	(a) Basic						
	(b) Diluted						

Sr. No.	Particulars	3 Months period ended	Preceding 3 Months ended	Corresponding 3 Months ended	6 Months ended	6 Months ended	Previous year ended
		31.03.2012	31.12.2011	31.03.2011 in the previous year	31.03.2012	31.03.2011	30.09.2011
		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
A	PARTICULARS OF SHAREOLDINGS						
1	Public shareholding						
	- Number of shares	11385810	11385810	11385810	11385810	11385810	11385810
	- Percentage of shareholding	49.90	49.90	49.90	49.90	49.90	49.90
2	Promoter and promoter group shareholding **						
	a) Pledged/Encumbered						
	- Number of shares	-	-	-	-	-	-
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	-	-	-	-	-	-
	- Percentage of shares (as a % of the total share capital of the company)	-	-	-	-	-	-
	b) Non-encumbered						
	- Number of shares	11432590	11432590	11432590	11432590	11432590	11432590
	- Percentage of shares (as % of the total shareholding of promoter and promoter group)	100	100	100	100	100	100
	- Percentage of shares (as % of the total share capital of the company)	50.10	50.10	50.10	50.10	50.10	50.10

Sr. No.	Particulars	3 Months period ended 31.03.2012	
		(Unaudited)	
B	INVESTOR COMPLAINTS		
	Pending at the beginning of the quarter	NIL	
	Received during the quarter	1	
	Disposed off during the quarter	1	
	Remaining unresolved at the end of quarter	NIL	

Rs. In '000

Particulars of Statement of Assets and Liabilities		As at 31.03.2012	As at 30.09.2011
A	EQUITY AND LIABILITIES		
1	Shareholders' funds		
	(a) Share capital	228,175	228,175
	(b) Reserves and surplus	36,648	28,659
	Sub-total - Shareholders' funds	264,823	256,834
2	Non-current liabilities		
	(a) Long-term borrowings	19,311	23,271
	(b) Deferred tax liabilities (net)	-	-
	(c) Other long-term liabilities	59,327	66,190
	(d) Long-term provisions	62,464	65,721
	Sub-total - Non-current liabilities	141,102	155,182
3	Current liabilities		
	(a) Short-term borrowings	651,452	494,398
	(b) Trade payables	536,912	551,724
	(c) Other current liabilities	80,134	90,604
	(d) Short-term provisions	70,980	84,561
	Sub-total - Current liabilities	1,339,478	1,221,287
	TOTAL - EQUITY AND LIABILITIES	1,745,403	1,633,303
B	ASSETS		
1	Non-current assets		
	(a) Fixed assets	249,880	262,984
	(b) Non-current investments	19,825	19,825
	(c) Long-term loans and advances	251,897	219,869
	Sub-total - Non-current assets	521,602	502,678
2	Current assets		
	(a) Inventories	218,268	189,627
	(b) Trade receivables	767,859	660,701
	(c) Cash and cash equivalents	11,242	49,988
	(d) Short-term loans and advances	98,090	136,376
	(e) Other current assets	128,342	93,933
	Sub-total - Current assets	1,223,801	1,130,625
	TOTAL - ASSETS	1,745,403	1,633,303

Segment wise Revenue, Results and Capital Employed for the Quarter Ended 31st March 2012

Rs. In Lakhs

Sr. No.	Particulars	3 Months period ended	Preceding 3 Months ended	Corresponding 3 Months ended	6 Months ended	6 Months ended	Previous year ended
		31.03.2012	31.12.2011	31.03.2011 in the previous year	31.03.2012	31.03.2011	30.09.2011
		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
1	Segment Revenue (Net Sales / Income from operations)						
	(i) Automation & Control	2398	515	732	2,913	3,243	4,451
	(ii) Network Systems	2544	2,134	1802	4,678	3,213	6,903
	Less : Excise Duty	116	39	51	155	201	226
	Total	4,826	2,610	2,483	7,436	6,255	11,128
	Less : Inter Segment Revenue						
	Net Sales / Income from Operations	4,826	2,610	2,483	7,436	6,255	11,128
2	Segment Results						
	(i) Automation & Control	(96)	22	102	(74)	(59)	(1,674)
	(ii) Network Systems	660	401	296	1,061	572	1,162
	(iii) Property Development	-	-	(217)	-	(217)	(217)
	Total	564	423	181	987	296	(729)
	Less:						
	(i) Interest expense	173	163	153	336	325	648
	(ii) Other un-allocable (income)/expenditure net of unallowable (income)/ expenditure	329	242	166	571	301	377
	Profit/(Loss) Before Tax	62	18	(138)	80	(330)	(1,754)
3	Capital Employed						
	(Segment Assets-Segment Liabilities)						
	(i) Automation & Control	4314	3,683	4067	4,314	4,067	2,638
	(ii) Network Systems	5150	4,479	6033	5,150	6,033	4,449
	Total Segment Capital Employed (Segment Assets - Segment Liabilities)	9,464	8,162	10,100	9,464	10,100	7,087

Notes :-

- Due to the nature of project business, financial performance is not uniform across the quarters. Hence, financial results for the quarter are not representative of the annual results.
- In the year ended September 30, 2010 the Company had transferred Traction Electronics, Supervisory Control and Data Acquisition (SCADA) and Industrial Drives businesses (sub-divisions of Automation and Control Segment) to Crompton Greaves Limited (CGL) as a "going concern" on a slump sale basis. However, at the request of CGL, the Company continued with certain operations of the transferred businesses ,till 31st March,2011.Consequently Sales/Income from Operations ,Consumption of Raw Materials, Purchase of Traded Goods and Other Expenditure in respect of these contracts for the 3 months and 6 months ended 31st March, 2011 and for the year ended 30th September, 2011 have been included under the respective head in the above results.

Particulars	3 Months period ended 31.03.2011	6 Months period ended 31.03.2011	12 Months period ended 30.09.2011
Sales/Income from Operations	15	1,932	1,932
Consumption of Raw materials	14	1,234	1,234
Purchase of Traded Goods	-	584	584
Other Expenditure	-	99	99

- Consequent to the reasons stated in note No 1 and 2 the figures for the current period are not comparable with that of corresponding quarter of previous year.
- Other expenditure includes gain of Rs.68.90 lakhs for the quarter ended 31st March, 2012 and loss of Rs.66.93 Lakhs for the half year ended 31st March, 2012 (loss of Rs 135.84 lakhs for the quarter ended 31st December 2011, gain of Rs.12.40 lakhs for the quarter ended 31st March, 2011, gain of Rs. 8.91 lakhs for the half year ended 31st March 2011, and loss of Rs. 145.00 lakhs for the twelve months period ended 30th September, 2011) on account of foreign exchange fluctuations in respect of monetary items (viz foreign currency receivables and payables) in accordance with Accounting Standard 11.
- Other Income includes Rs. Nil for the quarter ended 31st March, 2012 and Rs.104.72 Lakhs for the half year ended 31st March, 2012 relating to liabilities no longer required written back (Rs. 104.72 for the quarter ended 31st December, 2011, Rs. 30.73 lakhs for the quarter ended 31st March, 2011, Rs. 127.63 lakhs for the half year ended 31st March, 2011 and Rs. 127.00 lakhs for the twelve months period ended 30th September, 2011).
- Business Segments have been identified as reportable primary segments in accordance with Accounting Standard 17, taking into account the organisational structure as well as the differing of risks and return of these segments.
- Previous period's/year's figures have been regrouped, wherever necessary, in order to make it comparable.
- The above results were reviewed and recommended by the Audit Committee and were approved by the Board of Directors at its meeting held on 10th May, 2012.
- In compliance with Clause 41 of the Listing Agreement with the Stock Exchange, a Limited review of the results for the quarter ended 31st March,2012 has been carried out by the Statutory Auditors.

FOR NELCO LIMITED

Place : Mumbai

Date : 10th May, 2012

P. R. MENON
CHAIRMAN